

CURRICULUM VITAE

Heikki Lanckriet Ph.D.

Profile

I have developed a broad expertise and commercial experience in the Life Science Tools and Reagents area. In 2003, whilst at Cambridge University, I co-founded Novexin. As the company developed I accumulated a deep knowledge of the many facets of business by evolving through the roles of COO, CSO and CEO which is the position I currently hold at Sygnis. My entrepreneurial spirit and commercial pragmatism are at the center of the success of the companies I lead. I hold a Bachelor's and Master's degree in Biochemical Engineering from the University of Ghent, Belgium and a PhD in Chemical Engineering from the University of Cambridge, UK. I have published papers in high impact peer-reviewed international scientific journals and am the named inventor on a multitude of patents.

Key Achievements and Skills

- Internationally experienced Life Science Entrepreneur
- Senior Management experience in private and public organisations
- Substantial M&A track record
- Experienced in a multitude of growth financing strategies
- Inventor on a multitude of patents and published peer-reviewed scientific papers
- Commercialised over 100 products across a wide spectrum of Life Science applications

Career Profile

CEO Sygnis AG (Aug 2016 – present)

- Rationalised organisation enabling strong organic revenue growth
- Created and implemented an M&A strategy to accelerate growth
- Raised in excess of EUR 15 million to fund growth strategy
- Grew revenue from less than EUR 1M to EUR 10M annualised in a period of 18 months
- Established profitability
- Built a strong management team to support growth plans

CEO Expedeon Group (Nov 2008 – Aug 2016)

- Morphed the organisation from an R&D driven company to a commercially focussed entity
- Established profitability
- Accelerated growth through strategic acquisitions
- Established high growth partnerships in China

COO Novexin (Jan 2005 – Nov 2008)

- Developed the company's first products
- Oversaw product launches, designed and implemented the commercial strategy
- Established scalable manufacturing capabilities

Co-Founder & CSO Novexin (Feb 2002 – Jan 2005)

- Established and implemented the business plan
- Raised in excess of 2M GBP in finance from a combination of government and private sources
- Developed and patented the company's platform technology

Education

PhD in Chemical Engineering: Cambridge University 2001 – 2004

M.Eng Chemical Engineering University of Ghent (Belgium) 1995 -2000